

Since I wholeheartedly agree with Glasser's premise, you'll find these needs woven into the very fabric of the New Management system. In an effort to highlight this fact, I've placed student need icons in the margin next to the passages that allude to them.

Here's a sample passage from Lesson 5 and the margin notation:

power
love
fun
freedom
safety

So, if we take a fun-type tool and call it a toy, not only does it help with the management, but it makes it fun in the process. Your students will begin to develop a very positive attitude toward classroom management. The attitude can be summed as: "We get things done in here and have fun at the same time." This is definitely a good awareness to perpetuate.

The reference above was rather obvious; however, some of them are a bit more subtle. The icons will help to uncover the subtle, more obscure references. Also, you'll sometimes find a passage that actually refers to two or more of the needs. Consequently, the margin notation will indicate this.

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Tools & Toys

The second icon, a symbol that looks like a small book, indicates a reference to my second book, *Tools & Toys: 50 Fun Ways to Love Your Class*. The number above this notation refers to the page on which the idea can be found.

Here's another sample from Lesson 5 and the margin notation:



*It's always a good idea to make sure your students are aware of appropriate activities in which they can engage whenever they finish an assignment early. We have an **E.T. Chart**—the E. T. stands for Extra Time—that lists suggested activities. By referring to the E.T. Chart, students will find something significant to occupy their extra time.*

This margin notation means that the **E.T. Chart** idea can be found on page 6 in the *Tools & Toys* book.

Although the brief references to the *Tools & Toys* book given in this book might not provide you with as much information as you may need, I've kept the explanations short for a reason: I didn't want to repeat any of the material from the *Tools & Toys* book in this one. Not only does time—pages, actually—not permit it, but I didn't want to appear redundant.

If you wish to order *Tools & Toys*, there's a catalog in the back of this handbook. The book is \$10 which, as you math teachers know, works out to 20¢ an idea.